

EVENT WRITE-UP

IFCCI DELHI
WEDNESDAY, 28.08.2019

Workshop on Real Estate With PSA



The Indo-French Chamber of Commerce and Industry (IFCCI) in association with Real Estate expert Mr. Varun Kalsi, Partner, PSA conducted a workshop on Real-Estate themed 'Unveiling the dynamics of a property development agreement' on Friday, 23rd August 2019 at IFCCI Boardroom, New Delhi.

The workshop highlighted key facts around the conventionally lopsided owner-developer contracts to the Competition Commission of India's DLF verdict and introduction of the Real Estate (Regulation & Development) Act, 2016 covering the impact on land owner-developer collaboration arrangements.

During the workshop, the following key topics were discussed:

- JDA
- Due-Diligence
- JDAs & RERA
- RERA : Key Provisions
- Development through JDAs
- Contours of Negotiation
- Dispute Resolution
- Potential Deal Breakers
- Roadmap: Mutually Beneficial Relationship

The workshop which was attended by real estate heads as well as legal heads of IFCCI's member companies ended with an interactive Q&A session followed by a post event networking.

About Indo-French Chamber of Commerce & Industry (IFCCI)

Established in 1977, the Indo-French Chamber of Commerce belongs to a worldwide network of 120 French Chambers (CCIFI) in 90 countries with over 33,000 companies. One of the most active bilateral chambers in India, the Indo-French Chamber is a private association that promotes mutually beneficial trade relations between India & France and caters for its members' needs and interests. The Chamber has four offices in Mumbai, New Delhi, Chennai, Bangalore and two representations in Chandigarh and Pune. For more information, please visit <https://www.ifcci.org.in/>

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