

Profile



Satish Sawant
Director - Business Advisory
SKP Business Consulting LLP

Satish is an MBA/MS by qualification and has 14+ years of global experience in Strategy Consulting, Operations Excellence, Supply Chain Optimization, Cost Reduction and Data Analytics. Satish leads the Operations Excellence practice at SKP involving various business functions, with a specific focus on Supply Chain. He is responsible for growing the practice globally and providing thought-leadership for the emerging industry trends.

His select experience includes:

- Consolidation of operations and leadership of multidisciplinary teams towards successful integration of distribution networks
- S&OP transformation of product organizations for a streamlined operation
- Project management support for large greenfield operations
- Cost reduction of direct and indirect spends with bottom-line savings using robust 'should cost' models and zero-based budgeting
- Procurement/sourcing spend reduction for key categories
- Strategy for front end operations for large retail chains
- New start-up growth and global expansion with digital marketing, trade shows and local talent hiring
- Efficiency yield and throughput improvement in plants and distribution centres

Satish has conducted multiple workshops with global leaders to uncover value and achieve consensus for the strategic vision. He has worked extensively in the US and India and has worked on projects involving multiple geographies. He likes to break complex problems into simpler pieces and then resolve the issues sequentially. He leverages his experience to be the change agent in the adoption of new ways of working.