



BUSINESS DEVELOPER

Commission based job, more suitable for Freelancers.

Location: Paris

Company Profile: The company is highly skilled in making unique designed home textile products such as Kitchen, table, bath, bed and living room linens. They have a strong knowledge in material sourcing with highly qualified and capable suppliers for raw materials. The company is based in Chennai.

Responsibility:

- You will have to visit the purchase department of buyers such as big brands, fashion retailers, boutiques, wholesalers of home textiles.
- The contact details of the buyers will be provided by the company.
- You also need to explore new buyers in addition to the contacts provided by the company.
- You need to communicate face to face with the purchase manager of the buyer.
- You need to show our samples and explain about them.
- You must convince the buyer and convert in to orders
- You will have to follow up with the existing buyers and generate new orders.

Required Profile:

- Job profile based in France.
- We are looking for an individual who is well talented in face to face interaction.
- You must be good at convincing the buyer.
- More preference will be given for candidate with textile knowledge.
- Freelancers can also apply.

➤ **Education:** Any degree in textile or marketing.

➤ **Experience:** 0-3 years in Marketing or in textile or apparel.

➤ **Language:** Good oral and written communication skills in the English & French.

➤ **Salary:**

- Remuneration will be on commission basis.
- The commission will be 6% of every order.



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INDO-FRENCH CHAMBER OF COMMERCE



- It will be paid on each order confirmation.

Please send your CV to employment.service@ifcci.org.in

About Indo-French Chamber of Commerce & Industry (IFCCI)

Established in 1977, the Indo-French Chamber of Commerce and Industry (IFCCI) belongs to a worldwide network of 120 French Chambers (CCIFI) in 90 countries with over 33,000 companies. IFCCI is one of the most active bilateral chambers in India that promotes mutually beneficial trade relations between India & France and caters for its members' needs and interests. For more information, please visit

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To know more about HR & Recruitment Services, please visit-

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